

# 10-Year EUR Autocallable Notes on EURO STOXX 50® Index (Price EUR)

Product Type: Yield Enhancement Products (Non-Principal Protected)

EUSIPA / SVSP Type: Express Certificate (1260)

Document Type: Indicative Termsheet
Offering: France (non-US Investors only)

All material herein is for discussion purposes only and is only a summary.

Reference should be made to the Base Prospectus Series K dated November 16, 2016 as has been supplemented up to and including the Settlement Date (the "Base Prospectus"), and the Final Terms, which together contain the only legally binding terms of the Securities described in this material (the "Securities") as well as other information and risks related to the issue of the Securities. The Base Prospectus is obtainable free of charge from the Issuer upon request and is also available on the website of the Luxembourg Stock Exchange at http://www.bourse.lu. Before investing in the Securities you should read the

risk factors described under "Risk Information" below and in the Base Prospectus. The Base Prospectus may describe additional risk factors relating to the Securities.

#### A. PRODUCT DESCRIPTION

The Investor expects a sideward or moderate rise of the Underlying. The Barrier should be lower than the level the Investor expects the Underlying to be at the maturity of the Note.

An autocallable Note offers a potential return which is higher than the return on an equivalent term vanilla bond.

If on predefined Observation Dates the Underlying trades at or above its Trigger, the Note will terminate early at an amount equal to the relevant Early Redemption Value multiplied by the Nominal.

In return the Investor is taking the risk that in case the Underlying trades below its Barrier at maturity, the Investor will suffer a loss compared to the Issue Price as they will receive a cash amount less than the Nominal. Otherwise the Investor will receive the Nominal at maturity.

#### **PRODUCT DETAILS**

 Issue Size
 EUR 30'000'000

 Security Numbers
 ISIN: XS1649952162

Common Code: 164995216 Valor: 38024139

Nominal EUR 1'000 Issue Price 100%‡
Minimum Trading EUR 1'000

Number / Permitted
Trading Multiple

### DATES

Subscription Period October 10, 2017 - November 30, 2017
Initial Valuation Date November 30, 2017
Settlement Date October 10, 2017
Final Reference Date November 30, 2027
Maturity Date December 7, 2027

‡ The offer price is 100% on every calendar day during the Subscription Period.

#### **UNDERLYING INFORMATION**

Underlying	Currency	Fixing (Initial)	Strike	Trigger	Barrier
Bloomberg / Reuters					
EURO STOXX 50® Index (Price EUR)  SX5E Index / .STOXX50E	EUR	[TBD]	[TBD]	[TBD]	[TBD]

<sup>\*</sup>Values expressed as percentage of Fixing (Initial)

#### **REDEMPTION**

2:

Subject to an Early Redemption, on the Maturity Date, the Investor will receive either:

if the Fixing (Final) is equal to or above the Barrier:

100% of the Nominal in cash

if the Fixing (Final) is below the Barrier:

The Nominal multiplied by the Fixing (Final) and divided by the Strike, paid in cash

#### **Early Redemption**

If on one of the below noted Observation Dates the Fixing is equal to or above the Trigger, the Note will be redeemed and the Investor will receive on the respective Early Redemption Date an amount equal to the relevant Early Redemption Value multiplied by the Nominal.

Early Redemption Date	Early Redemption Value
December 7, 2018	108%
December 9, 2019	116%
December 7, 2020	124%
December 7, 2021	132%
December 7, 2022	140%
December 7, 2023	148%
December 9, 2024	156%
December 8, 2025	164%
December 7, 2026	172%
December 7, 2027	180%
	December 7, 2018 December 9, 2019 December 7, 2020 December 7, 2021 December 7, 2022 December 7, 2023 December 9, 2024 December 8, 2025 December 7, 2026

**Fixing** 

The official closing price of the Underlying on any Index Calculation Day as calculated and

published by the Index Sponsor

Fixing (Initial)The Fixing on the Initial Valuation DateFixing (Final)The Fixing on the Final Reference Date

Index Calculation Day Such day on which the Underlying is usually calculated and published by the Index Sponsor

**GENERAL INFORMATION** 

**Issuer Rating** 

**Issuer** Goldman Sachs International, London

The Issuer is regulated by the Financial Conduct Authority and the Prudential Regulation Authority and is an authorized person under The Financial Services and Markets Act 2000 of

the United Kingdom and is subject to their rules. A1 (Moody's) / A+ (Standard & Poor's) / A (Fitch)

Status Direct, unsubordinated, unconditional and unsecured obligations of the Issuer

**Guarantor** Not Applicable

Programme Base Prospectus Series K dated November 16, 2016

DealerGoldman Sachs International, London, GBCalculation AgentGoldman Sachs International, London, GB

Governing Law / Jurisdiction English Law / London
Form Registered Notes
Depository / Registrar Citibank N.A. (Non-UK)

Clearing Euroclear, Clearstream Luxembourg

Exchange / Index Sponsor STOXX Limited

Date Adjustment The Initial Valuation Date, Final Reference Date and each Interest Observation Date /

Observation Date (if applicable) may be adjusted due to the occurrence of a disruption event

or if such day is not a Trading Day/Index Calculation Day (as applicable).

If such adjustment occurs, there may be a corresponding impact to the Settlement Date, Maturity Date or relevant Interest Payment Date / Early Redemption Date (if applicable). Furthermore, each of these dates is subject to adjustment in accordance with the Following

business day convention.

Further details are available in the Programme

**Business Days** 

Listing

Secondary Trading

TARGET

Goldman Sachs International will offer under normal market conditions daily quotes enabling partial sales of the note. GSI will provide such quotes by posting them to screens published by Bloomberg, Telekurs and Reuters. The indicative bid-offer spread, under normal market conditions, is expected to be 1.00%. However, a situation could arise w herein there is no liquidity or secondary market for this product, since the Issuer is not under any obligation to

Application will be made to list the Notes on the Luxembourg Stock Exchange (Main Segment)

create a market for this product..

Secondary market prices of the Notes are quoted "dirty".

Valuations Upon instruction, GSI will use reasonable efforts to engage an independent third party (the

"Third Party") to provide bi-monthly valuations ("Independent Valuations") directly to the instructing party. As of the start of the Subscription Period, the Third Party shall be Thomson Reuters Pricing Services. GSI shall have no involvement in the provision of or determination of the Independent Valuations and GSI shall not be bound by an Independent Valuation in any way. Neither GSI nor its affiliates shall have any direct or indirect liability to you for the services

provided by such Third Party or the accuracy or completeness thereof.

Distribution Fee A selling commission may have been paid by Goldman Sachs International or any of its

affiliates (collectively, "GS") in relation to this transaction. Please refer to the Base Prospectus

for more details

Section 871(m) The Issuer has determined that the Securities will not be subject to withholding under

Section 871(m) of the U.S. Internal Revenue Code.

#### **B. PROFIT / LOSS PROSPECTS**

Effect of the performance of the Underlying(s) on the redemption amount Positive performance:

If the Underlying performs positively, the investor realises a positive return.

Sideways to slightly negative performance:

If the Underlying performs sideways to slightly negative, the investor realises either no return or a positive return.

Pronounced negative performance:

If the Underlying performs negatively the investor may lose some or all of the investment.

Maximum Profit at Maturity/ Maximum Loss at Maturity Maximum Loce

The minimum repayment of the Note is zero in case the Underlying is zero on the Final

Reference Date.

Maximum Profit:

The maximum payout to the investor is limited to the highest Early Redemption Value

multiplied by the Nominal.

Note specific risks

This product offers a minimum repayment amount in limited circumstances only. If the relevant Barrier is hit, the product offers no minimum repayment amount and you may lose your entire investment

This product is intended to provide a limited maximum return and therefore your return will be lower than a direct investment in the underlying in certain circumstances.

This product may redeem early. Should this occur and you wish to reinvest, you may not be able to achieve a potential return similar to the potential return available under this product. If a secondary market is offered in the product, the bid/offer spread will be subject to change and any such price is likely to be impacted by changes in factors including (but not limited to) the price of the underlying, the volatility of the underlying, dividends payable by the underlying, prevailing interest rates, the time to maturity of the product and the credit spread of the Issuer.

#### C. SIGNIFICANT RISKS FOR INVESTORS

Such information is also contained in sub-section "Note specific risks" of section "B PROFIT / LOSS PROSPECTS"

#### **RISK INFORMATION**

## THESE SECURITIES ARE NOT PRINCIPAL PROTECTED. THERE IS A RISK THAT YOU COULD LOSE ALL OF YOUR INVESTMENT.

Credit risk: Investors in Securities will be exposed to the credit risk of Goldman Sachs. If the Issuer becomes insolvent or cannot make the payments on the Securities for any other reason, you will lose some or all of your investment. A decline in Goldman Sachs' credit quality is likely to reduce the market value of the Securities and therefore the price an investor may receive for the Securities if they were to sell them in the market.

**Volatility**: These Securities are volatile instruments. Volatility refers to the degree of unpredictable change over time of a certain variable in this case the price, performance or investment return of a financial asset. Volatility does not imply direction of the price or investment returns. An instrument that is volatile is likely to increase or decrease in value more often and/or to a greater extent than one that is not volatile.

**Leverage**: These Securities may be subject to leverage. Where an investment is subject to leverage, the effective exposure to the underlying asset or payment reference is increased. Leverage may expose investors to increased losses where the value of underlying asset falls. Leverage can be embedded in derivative components of complex financial instruments.

**Combining investment types**: These Securities may have some or all of the characteristics of debt and derivatives instruments. These elements could interact to produce both an enhanced possibility of loss of the initial investment or an enhanced return.

**Investment return**: The price of these Securities and the income generated, if any, may go down or up. You may realize losses on any investment made and you may get back nothing at all. You should read the Programme and the applicable Final Terms for the final terms and conditions and for a description of related risks. Risks include, but are not limited to, the following:

- The market price of the Securities may be influenced by many unpredictable factors, including economic conditions, the creditworthiness of GS, the value of any underlyers and certain actions taken by GS (see **Conflict of Interests** below). Accordingly, if you sell your Securities prior to maturity you may receive less than the issue price of the Securities.
- In the case of Securities referencing one or more indices or other underlying assets (collectively, the "Underlyings"), changes in the price of the Securities may not correlate to changes in the value of the Underlyings; any declines or gains in the value of one Underlying may be more than offset by movements in the value of other Underlyings.
- The price of these Securities may be adversely affected by trading and other transactions by GS relating to the Securities and/or any Underlyings

• The price of these Securities could be significantly impacted by determinations that GS may make in its sole discretion from time to time as calculation agent and/or index sponsor, as the case may be.

**Relevant Information**: GS may, by virtue of its status as an underwriter, advisor or otherwise, possess or have access to information relating to these Securities, and/or any Underlyings and any derivative instruments referencing them (together "Relevant Instruments"). GS will not be obliged to disclose any such Relevant Information to you.

**No Exchange Guarantee nor Contract Ownership:** These Securities are not guaranteed by an exchange nor does it result in the ownership of any futures contracts.

**No Liquidity**: There may be no market for these Securities. An investor must be prepared to hold them until the Maturity Date. GS may, but is not obliged to, make a market. If it does, it may cease at any time without notice.

**Valuation**: Assuming no change in market conditions or other factors, the value of these Securities on the Settlement Date may be significantly less than the execution price on the trade date. If you unwind your investment early, you may receive less than the stated redemption amount.

**Price Discrepancy**: Any price quoted for these Securities by GS may differ significantly from (i) the Securities' value determined by reference to GS pricing models and (ii) any price quoted by a third party.

**Foreign Exchange**: Foreign currency denominated Securities are subject to fluctuations in exchange rates that could have an adverse effect on the value or price of, or income derived from, the investment.

**Secondary market risks**: The Dealer intends, under normal market conditions, to provide bid and offer prices for this Security on a regular basis. However, the Dealer makes no firm commitment to provide liquidity by means of bid and offer prices for this Security, and assumes no legal obligation to quote any such prices or with respect to the level or determination of such prices. Potential Investors therefore should not rely on the ability to sell this Security at a specific time or at a specific price.

In special market situations, where the Issuer is completely unable to enter into hedging transactions, or where such transactions are very difficult to enter into, the spread between the bid and offer prices may be temporarily expanded, in order to limit the economic risks of the Issuer.

**Taxation:** The Issuer shall not be liable for or otherwise obliged to pay any present or future tax, duty, withholding or other similar payment which may arise as a result of the ownership, transfer or exercise of any Securities. Where such withholding or deduction is required by law, the appropriate withholding or deduction shall be made and the Issuer shall not have any obligation to pay any additional amounts to compensate for such withholding or deduction.

Section 871(m) of the U.S. Internal Revenue Code: The U.S. Treasury Department has issued regulations under which amounts paid or deemed paid on certain financial instruments that are treated as attributable to U.S.-source dividends could be treated, in whole or in part depending on the circumstances, as a "dividend equivalent" payment that is subject to tax at a rate of 30% (or a lower rate under an applicable treaty). We have determined that, as of the settlement date of the Securities, the Securities will not be subject to withholding under these rules. In certain limited circumstances, however, it is possible for United States alien holders to be liable for tax under these rules with respect to a combination of transactions treated as having been entered into in connection with each other even when no withholding is required. United States alien holders should consult their tax advisor concerning these regulations, subsequent official guidance and regarding any other possible alternative characterisations of their Securities for United States federal income tax purposes.

#### **DISCLAIMER**

Conflict of Interests: GS may from time to time be an active participant on both sides of the market for the Relevant Instruments at any time and have long or short positions in, or buy and sell Relevant Instruments (on a principal basis or otherwise) identical or related to those mentioned herein. GS' hedging and trading activities with respect to the Securities may affect the value of other Relevant Instruments and vice versa. GS may be calculation agent or sponsor of Underlyings and as such may make determinations affecting the value of the Securities.

**No Offer**: This term sheet has been prepared for discussion purposes only. It is not an offer to buy the Securities described within or enter into any agreement. Neither GS, nor any of their officers or employees is soliciting any action based upon it. Finalised terms and conditions are subject to further discussion and negotiation and also to GS internal legal, compliance and credit approval.

**No Representation**: GS makes no representations as to (a) the suitability of the Securities for any particular investor (b) the appropriate accounting treatment or possible tax consequences of investing in the Securities or (c) the future performance of the Securities either in absolute terms or relative to competing investments. Changes in the creditworthiness or performance of the Securities or any Underlyer may affect the value of the Securities and could result in it redeeming or being valued at zero.

**Not Complete Information**: This term sheet does not completely describe the merits and risks of the Securities and will, if a transaction results, be superseded by final legal documentation.

**No Advice:** This material should not be construed as investment, financial, strategic, legal, regulatory, accounting or tax advice. It does not take into account the particular investment objectives, financial situation or needs of individual clients. Certain transactions, including those involving futures, options and high yield securities, give rise to substantial risk and are not suitable for all investors. Accordingly clients should consider whether the Securities described herein are suitable for their particular circumstances and should consult their own accounting, tax, investment and legal advisors before investing. GS is acting as an arm's-length contractual counterparty and not as an advisor or fiduciary. GS does not accept any responsibility to update any opinions or other information contained in this material.

**Representation**: If a transaction arises as a result of this term sheet you agree that you will not offer, sell or deliver the Securities in any jurisdiction except under circumstances that will result in compliance with the applicable laws thereof, and that you will take at your own expense whatever action is required to permit your purchase and resale of the Securities. EEA standard selling restrictions apply.

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**No prospectus**: This document is not, and under no circumstances is to be construed as a prospectus under the Prospectus Directive or an advertisement.

**Disclosure of Information**: No part of this material may be (i) copied, photocopied, or duplicated in any form, by any means or (ii) redistributed without GS prior written consent. However, GS agrees that, subject to applicable law, any and all aspects of the Securities that are necessary to support any U.S. federal income tax benefits, may be disclosed without GS imposing any limitation of any kind.

**No bank deposits:** The Securities are not bank deposits insured or guaranteed by the UK Financial Services Compensation Scheme, the Jersey Depositors Compensation Scheme, the United States Federal Deposit Insurance Corporation, the Deposit Insurance Fund or any other governmental agency or deposit protection fund run by public, private or community banks.

#### **UNDERLYING DISCLAIMER**

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#### D. OTHER INFORMATION

#### OFFERING INFORMATION

These Securities qualify for distribution and public offering in and from France.

No action has been taken by GS to permit a public offering of the Securities in any jurisdiction other than the ones stated above.

You agree that: (i) you will not offer, sell or deliver any of the Securities described in this material in any jurisdiction, except in compliance with all applicable laws, and (ii) you will take, at your own expense, whatever action is required to permit your purchase and resale of the Securities.

Where you receive a selling commission from GS you confirm that such payment complies with all applicable law in the territory into which you distribute the product, including where applicable that; (i) you have disclosed the nature and amount of the payment to the extent you are required to do so; (ii) you have confirmed that the receipt of any payment by you from GS does not conflict with your duty to act in the best interests of those to whom you owe such duties; and (iii) you have determined that the payment is designed to enhance the quality of the service to any investor seeking to invest in the investments set out in this material.

#### SELLING RESTRICTIONS

**United States**: No Sales to United States Persons. The Securities have not been and will not be registered under the Securities Act of 1933, as amended (the "Act"), and may not be offered or sold within the United States or to, or for the account or benefit of, U.S. persons, as defined in the Act. Accordingly, you represent that you will not offer or sell the Securities inside the United States or to U.S. Persons.

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outside the United Kingdom and persons in the United Kingdom who have professional experience in matters related to investments or who are high net worth persons within article 12(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (all such persons together being referred to as "Relevant Persons") and must not be acted on or relied on by other persons in the United Kingdom. Any investment or investment activity to which this document relates is available only to Relevant Persons and will be engaged in only with Relevant Persons. This document is not a prospectus for the purposes of the prospectus rules of the United Kingdom but is an advertisement.

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If you are authorised and regulated by the Financial Conduct Authority or if you are authorized by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority to provide investment advice to retail investors in the United Kingdom and you are providing advice to retail investors in respect a Goldman Sachs retail investment product, you undertake not to request any commission or fee from Goldman Sachs and to otherwise reject any such payment offered to you. Under no circumstances shall Goldman Sachs facilitate the payment of an adviser charge on behalf of retail clients in the United Kingdom.

**Belgium**: You shall notify us promptly and, in any event, not later than the trade date of these Securities, if you intend – or if any of your sub-distributors or other selling agents intend – that any of the Securities will be offered, sold and/or delivered to any person qualifying as a consumer within the meaning of Article I.1.2 of the Belgian Code of Economic Law, as amended from time to time (being any natural person who acts for purposes which do not fall within the scope of her/his commercial, industrial, craft or liberal activity) (a "Belgian Consumer") or if you become aware at any time that any investor intends to on-sell Securities to a Belgian Consumer.

If you have not notified us accordingly by the trade date the Securities may not be offered, sold and/or delivered or at any time held by a Belgian Consumer.

Distribution to European Economic Area ("EEA") Countries: In relation to each member state of the European Economic Area which has implemented the Prospectus Directive (each, a "Relevant Member State"), each purchaser of the Securities represents and agrees that it has not made and will not make an offer of the Securities to the public in that Relevant Member State prior to the publication of a prospectus in relation to the Securities which has been approved by the competent authority in that Relevant Member State or, where appropriate, approved in another Relevant Member State and notified to the competent authority in that Relevant Member State, all in accordance with the Prospectus Directive, except that it may make an offer of Securities to the public in that Relevant Member State:

- to any legal entity which is a qualified investor as defined in the Prospectus Directive;
- to fewer than 150 natural or legal persons (other than qualified investors as defined in the Prospectus Directive);
- in any other circumstances falling within Article 3(2) of the Prospectus Directive,

provided that no such offer of Securities shall require GS to publish a prospectus pursuant to Article 3 of the Prospectus Directive or supplement a prospectus pursuant to Article 16 of the Prospectus Directive.

For the purposes of the provision above, the expression an "offer of Securities to the public" in relation to any Securities in any Relevant Member State means the communication in any form and by any means of sufficient information on the terms of the offer and the Securities to be offered so as to enable an investor to decide to purchase or subscribe the Securities, as the same may be varied in that Member State by any measure implementing the Prospectus Directive in that Member State the expression "Prospectus Directive" means Directive 2003/71/EC (as amended, including by Directive 2010/73/EU), and includes any relevant implementing measure in the Relevant Member State.

In connection with its distribution in the United Kingdom and the European Economic Area, this material has been issued and approved by Goldman Sachs International which is authorized and regulated by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority; it is not a research report and not a product of the Goldman Sachs research department.